

Bid Analysis by Part - 00000001AA - Round 2

Sample Client - Sample Commodity RFP

Segment A

Part Number: 00000001AA

Description: Part Description 1

Volume: 100,000

Market Price: 2.57

Currency Displayed: USD

Carlines: AA, AB

Market Price Sav: 210,136

<u>Current Supplier</u>		<u>Current Currency</u>		<u>PRODUCTION COSTS</u>						<u>SHIPPING COST</u>			<u>SAVINGS</u>			<u>TOOLING</u>	
<u>Supplier</u>	<u>Curr</u>	<u>Manuf Loc</u>	<u>NAFTA Delivery Loc</u>	<u>Raw Matl</u>	<u>Labor</u>	<u>Purch Comp</u>	<u>Misc</u>	<u>Other</u>	<u>EX-Works Price</u>	<u>Deliv.</u>	<u>Cust</u>	<u>Piece Price</u>	<u>Piece Price Sav</u>	<u>Savings</u>	<u>Tooling Cost</u>	<u>Overall Savings</u>	<u>Lead Time</u>
M Supplier B	USD	US Dollar							100,000			\$4.67			466,667		
Supplier G	USD	Kyong Ju, Sout	Detroit , MI, USA	0.92	0.38	0.30	0.58	0.11	2.29	0.23	0.04	2.57	2.10	210,136	87,006	123,130	17.024
* Supplier B	USD	West Union, Io	West Union, Iowa	0.29	1.73	1.46	0.54	0.11	4.12	0.00	0.00	4.12	0.54	54,448	0	54,448	0
Supplier N	INR	FARIDABAD H	LEXINGTON, NAFTA	1.35	0.86	0.58	0.58	0.10	3.47	0.70	0.00	4.17	0.50	50,110	41,528	8,582	10.64
Supplier U	CAD	Penetanguishen		0.00	0.38	2.34	1.71	0.00	4.43	0.00	0.00	4.43	0.24	23,931	440,398	-416,466	36.176
Supplier P	EUR	Duisburg, NRW		0.00	0.00	6.67	0.26	0.00	6.93	0.27	0.00	7.19	-2.53	-252,684	222,936	-475,620	34.048
Supplier O	CAD	Dresden, Ontari	Dresden, Ontario, Ca	0.00	1.70	3.27	2.24	0.00	7.22	0.00	0.00	7.22	-2.55	-254,974	533,481	-788,455	42.56

* indicates Incumbent Supplier for that part

M indicates Market Price for that part